

IVANO ILARDO JOINS YARD REAAS AS SENIOR ADVISOR - BUSINESS DEVELOPMENT

Milan, 20 February 2025 - The YARD REAAS Group, leader in Italy in real estate consultancy and integrated management of real estate services, announces that **Ivano Ilardo** has joined the company in the role of **Senior Advisor** in the **Business Development** division.

As part of the Business Development function, Ivano will focus on two key strategic vectors: generating new business opportunities by leveraging existing services and supporting the CEO and the M&A team in the Group's expansion and internationalisation in Italy, France and Spain with the aim of becoming one of Europe's top players in the industry.

A graduate in Business Administration from Bocconi University of Milan as well as a RICS Fellow (Royal Institution of Chartered Surveyors), he has more than 25 years of professional experience in real estate transactions, funds and asset management, having held prominent roles in leading companies both in Italy and abroad. In addition to his strategic know-how gained in various areas of real estate, Ilardo has experience ranging from real estate asset management to advising on investment and development transactions. He has worked alongside leading institutional investors and developers, supporting them in the implementation of their domestic and international growth plans, including the purchase and sale of single assets/large portfolios, feasibility studies and business planning of mixed-use development projects.

Emanuele Bellani, CEO of **YARD REAAS**, noted: *"After a decisive year for the consolidation of the Group's expansion strategy, the arrival of Ivano represents a further step in our growth roadmap. Thanks to his background in real estate, Ivano will work directly with me strategically and across all of the Group's business units, especially in the Investment and Property areas. His function, which will play a key role in identifying new business opportunities in Italy and abroad, will focus on developing increasingly customized solutions, in line with the Group's customer-centric vision."*

Ivano Ilardo remarked: *"For some time now the world of real estate has been undergoing profound changes, and Emanuele was among the first in the industry to realise that the progressive consolidation of the investment market would include the real estate services sector. Having identified this trend early on allowed him to share his vision with other partners and investors, giving life to a young, dynamic Group with great distinctive skills. It's an honour to join this company, and I'm sure that we'll be able to develop new projects together, offering our customers even more innovative multi-disciplinary solutions"*.

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YARD REAAS GROUP

YARD REAAS is an independent group, leader in Italy in real estate consultancy and integrated management of real estate services. It operates both in the institutional market and in the distressed segment for the main players in the sector: Italian and foreign investors, banks, AMCs/funds, industrial groups, private equity and family office funds. It boasts over 30 years of experience in the technical (due diligence, project management and project monitoring), environmental, ESG, valuation and property & building management sectors. In the ESG (Environmental, Social, and Governance) field it was in 2015 the first real estate consultancy firm registered in Italy for PRI – Principles for Responsible Investment.

It counts around 300 internal resources, a network of 550 technicians, approximately 1,000 appraisers, and over €60 million in revenues.

The Group is present in Italy, with offices in Milan (the headquarters) and Rome, and abroad in the UK and France, with its London and Paris offices.

Visit www.yardreaas.it and www.linkedin.com/company/yardreaas for further information.

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